



Every TBS ship is a partnership.

From The TBS Group of Companies ("TBS")

LATIN AMERICA IS WHO WE ARE



The **Jewel** in the **TBS Crown**

TBS: Your Passport to Latin America



By Shana McNeerney

Whether you're navigating the unknown or dealing with familiar territory, when it comes to Latin America, **TBS** has the experience, expertise and manpower to move your cargo to, from and within the region.

Latin America is home to some of the strongest emerging markets in the world, and **TBS** is already there!

TBS combines international reach with domestic strength. We've got our **TBS** commercial offices throughout the Americas, **LASA**—our in-house port agency network, our warehouses, our **TBS** Port Captains, our liner/parcel services making regular sailings to, from and within the region, and our joint venture company **Log.Star** servicing the cabotage trade by transporting bulk, breakbulk and project cargoes along the Brazilian Coast, the Amazon River Basin, and throughout the Mercosul market. With all that, plus our Peruvian and Ecuadorian arrangements for domestic shipping, there's no denying that *Latin America is who we are!!*

Our Latin American Presence

- **TBS** commercial offices in Brazil, Venezuela, Colombia, Ecuador, Peru, Bolivia, Chile, Mexico and Costa Rica
- 13 **TBS** Port Captains on staff stationed throughout Latin America
- 5 **TBS** owned warehouses in Quito, Guayaquil, Callao, Matarani, and along the Peruvian banks of the Amazon River in Pucallpa
- **LASA**, our in-house port agency network with regional offices in Argentina, Uruguay, Paraguay, Brazil, Venezuela, Colombia, Ecuador, Peru, Chile, Panama, Costa Rica, El Salvador, Guatemala and Mexico
- 4 **TBS** liner/parcel services connecting Latin America to the global marketplace



LASA: A Leading Port Agency Network in Latin America

By Eduardo Sanchez

We all know that knowledge is power; **TBS** believes in empowering our customers by providing them with a deeper level of information through our in-house port agency network **Latin American Shipping Agencies (LASA)**. **LASA** representatives aid our customers in the coordination and management of their cargoes, creating a more efficient portside experience, thus saving our customers time and money.

LASA offers a wide range of services, including port agency services, warehousing, customs clearance, inland transportation, surveyors, stevedoring and disbursement account management.

As part of the **TBS** group of companies, **LASA** was established in 2004. Since then, **LASA** has expanded to nearly triple its original size, operating in 14 countries throughout the region—Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Mexico, Panama, Paraguay, Peru, Uruguay, and Venezuela.

Attending over 2,000 port calls per year throughout the Latin American region, **LASA** is now one of the leading Latin American suppliers of port agency and cargo related services.

Our investment in the rapid expansion of **LASA** is just another reflection of **TBS's** commitment to our customers and to Latin America.

TBS Warehousing and Storage Facilities

By Luciana Carbo

At **TBS**, we have the resources to meet any of our customers' needs across Latin America. Not only can **TBS** transport your cargo all over the world on our own ships, coordinate operations, provide port services and strategic planning, we can also store your cargo in our warehousing and storage facilities. **TBS** owns 5 warehouses within Latin America, 3 located in Peru and 2 in Ecuador.

Our warehouses are strategically located in Callao, Matarani, Pucallpa (along the Peruvian banks of the Amazon River), Quito and Guayaquil. With a total of nearly 165,000m²/1.78 million sq ft of space throughout the region, our warehouses are suitable for storing all types of cargoes including minerals and metals, steel products, vehicles, oil and gas equipment, general and project cargoes.

The advantages to choosing **TBS** as your transportation provider are evident. We offer effective solutions that increase efficiency and reduce costs to save you money.

Trust in **TBS** and become part of our growing success story in Latin America!



Delve into the

By Shana McNerney

The Amazon River is the second longest river in the world and has the largest drainage basin, covering about 40% of South America. The Amazon accounts for approximately one-fifth of the world's total river flow. Despite its magnitude in size it is still relatively unfamiliar territory to most companies, but not to **TBS**.

Though the Amazon River is not crossed by bridges at any point, **TBS** can bridge the gap and connect your cargo to its final destination along the Amazon.

Through our **Log.Star** service, **TBS** performs regular cabotage sailings carrying cargoes within the Amazon River Basin and along the Brazilian coast. **Log.Star**, our Brazilian flag joint venture company, concentrates on the movement of breakbulk, bulk, parcels, heavy-lift, general and project cargoes.



IQUITOS ●

MANAUS ●

AMAZON RIVER

Amazon with TBS

An increasing number of investments are now being made in the development of the environs within the Amazon River Basin, everything from hydroelectric projects to infrastructure projects, from energy and power projects to oil and gas projects; many industries are beginning to take interest in the region. In fact, due to the increasing opportunities in the area, **TBS** has expanded its coverage of the Brazilian market by opening an office near the mouth of the Amazon in Belem.

Between our **TBS** office and port agency in Belem, our **TBS** warehousing in Pucallpa, and our **Log.Star** service, **TBS** has you covered from one end of the Amazon River to the other. Partner with **TBS**, we can help you delve into this exciting and new frontier.



TBS and the Stars of Brazil

By Jeanine Royce

Through our joint venture Brazilian flag shipping company, **Log.Star Navegação S.A. (Log.Star)**, TBS performs regular cabotage sailings carrying cargoes along the Brazilian coast and within the Amazon River Basin.

All three ships in this service are Brazilian-flagged, Brazilian-crewed and Brazilian-built; allowing TBS to work the Mercosul market of Brazil, Argentina, Paraguay and Uruguay.

In honor of TBS going Brazilian, we have renamed all three of the **Log.Star** vessels after a few of the Brazilian geographical regions they service.

We are pleased to announce the arrival of the **M/V Angra Star** representing the southeast, the **M/V Recife Star** representing the north-east, and the **M/V Jari Star** representing the Amazon Basin.



TBS Opens 3 Additional Offices in Latin America

By Shana McNerney

TBS increased its investment in Latin America with the opening of three additional offices, allowing us to improve our reach and coverage of Latin American markets. We are pleased to announce the establishment of our Belem office at the mouth of the Amazon River in Brazil, our Santiago office in Chile, and our San José office in Costa Rica.

The establishment of the office in Belem increases our coverage of Brazil, one of the fastest growing economies and the single larg-

est country within Latin America. We now have TBS offices throughout Brazil in Rio de Janeiro, Sao Paulo, Santos and Belem.

The establishment of our office in Santiago completes our coverage of the entirety of West Coast South America, and the addition of the San José office expands our presence in the Central American market.



TBS Invests in Latin America Through Newbuild Program

By Shana McNerney

TBS supports the continuing growth of Latin America with a major investment, the construction of 6 x 34,000tdw newbuild vessels, adding 204,000tdw to our overall carrying capacity.

These “**Roymar Class**” multipurpose tween-deckers were designed to optimize our cargo transportation efficiency, support the requirements of our loyal customer base and to enhance new business growth in and around Latin America.

Being fully retractable tween-deckers with open hatches and box-shaped holds, these ships are the epitome of versatility. With the tween-decks in place, the floor space doubles, increasing the ship’s capacity to safely transport high-value project cargoes, general cargoes and steel parcels. With the tween-decks fully retracted the ship functions as a handy-size bulk carrier.



Dakota Princess



Montauk Maiden

Our newbuild deliveries—the *M/V Rockaway Belle* in 2009, the *M/Vs Dakota Princess* and *Montauk Maiden* in 2010, and the *M/Vs Omaha Belle, Comanche Maiden* and *Maya Princess* in 2011—mark significant milestones in TBS history.

With a fleet of over 50 multipurpose tween-deckers and handymax/handysize bulk carriers totaling over 1.5 million deadweight tons, TBS is well-equipped to handle all of your ocean transportation needs.

TBS values your cargo so we invest in our ships!

Rockaway Belle